GOVERNMENT & SALES INTERN

ABOUT THE COMPANY
Persistent Systems is a growing business that develops Mobile Ad hoc Networking (MANET) wireless radio systems for US Government and commercial applications. The radios are typically worn on the person, mounted to manned vehicles, integrated into autonomous unmanned vehicles, or installed at fixed sites. The systems provide on-the-move data, voice, video, and situational awareness capability. Located in the heart of New York City, Persistent Systems is an exciting company that is passionate about delivering cutting edge products.

JOB DESCRIPTION
Persistent Systems is seeking an enthusiastic, organized and professional Intern to help our Government and Sales Team develop and implement the CEO’s strategic vision of:

- Increasing Sales,
- Increasing Market Share,
- Developing new ways to bring products to market,
- Researching emerging needs of Ad hoc Networking thru government and industry

This Intern will report directly to the Government Contracts Manager and will have a significant level of autonomy. This position has the potential to lead to future job opportunities within Persistent Systems

POSITION RESPONSIBILITIES
- Assist in the development of ongoing Industry Marketing Strategies.
- Liaise with sales and government team members throughout the US.
- Research and find Government contracting opportunities.
- Create, edit, and manage sales and technical documentation.

Students should be working towards a BS or MS, Business curricula preferred. Experience in any of the following is preferred:
- Extensive Microsoft Suite Experience (Excel, Word, PowerPoint, etc.)
- Web Research
- Contract Management or Negotiation
- Government Procurement System

INTERN BENEFITS
Persistent Systems offers competitive compensation for this internship. You’ll also be able to participate in cool perks including company-wide team lunches, social events, and sports teams.

APPLY
Please send a resume and cover letter to jobs@persistentsystems.com.