

## RECRUITER

### ABOUT THE COMPANY

Persistent Systems is a growing business that develops Mobile Ad hoc Networking (MANET) wireless radio systems for US Government and commercial applications. The radios are typically worn on the person, mounted to manned vehicles, integrated into autonomous unmanned vehicles, or installed at fixed sites. The systems provide on-the-move data, voice, video, and situational awareness capability. Located in the heart of New York City, Persistent Systems is an exciting company that is passionate about delivering cutting edge products.

### JOB DESCRIPTION

Persistent Systems is looking to add a rock-star Recruiter to our team. This is an amazing opportunity to jump in at the ground level of a rapidly growing company and play a key role in the expansion of the team. As the sole recruiter, you will be the face of Persistent Systems and responsible for all aspects of recruiting including partnering with managers to identify needs, develop job descriptions, source talent, interview candidates, and close offers. We aim big and our recruitment goals are lofty, so you much enjoy and thrive in a fast-paced, high-pressure, rapidly changing environment and possess the ability to provide creative solutions to unique staffing challenges.

### POSITION RESPONSIBILITIES

- Full-cycle recruiting for openings across all departments with a heavy focus on technology & sales
- Collaborate with managers and senior leaders to develop recruiting strategies, analyze efforts, and identify trends
- Streamline recruiting process, ensuring efficiency and scalability
- Build brand awareness in the technology, military, and manufacturing based communities
- Build and maintain relationships with external organizations, institutions, affiliations and agencies
- Analyze metrics, identify gaps and create solutions
- Partner with HR Director to ensure company attractiveness and competitive package offerings

### QUALIFICATIONS / EXPERIENCE

- 3+ years of recruiting in a fast-paced, high growth setting with a concentration on technical recruiting. Recruiting agency experience preferred.
- Knowledge of programming languages and software development processes related to embedded software, printed circuit boards, and radio frequency ideal
- Experience recruiting military veterans preferred
- Proven track record of hiring top talent while maximizing ROI
- Demonstrated knowledge and use of a variety of sourcing techniques and technologies
- Strategic and goal-oriented self-starter with a high sense of urgency and a passion to build a winning team
- Excellent communication skills with an ability to drive conversations and build relationships
- Data driven with experience running, analyzing, and reporting on metrics
- Bachelor's degree in relevant field preferred

### EMPLOYEE BENEFITS

Persistent Systems offers a full suite of benefits including medical, dental, vision, disability, and life insurance. We provide multiple plans to suit your individual need. We also offer a matching contribution retirement plan, flexible spending plan, commuter transit program, and a generously discounted gym membership to Equinox.

### APPLY

Please send a resume, cover letter, and compensation requirements to [jobs@persistentsystems.com](mailto:jobs@persistentsystems.com).